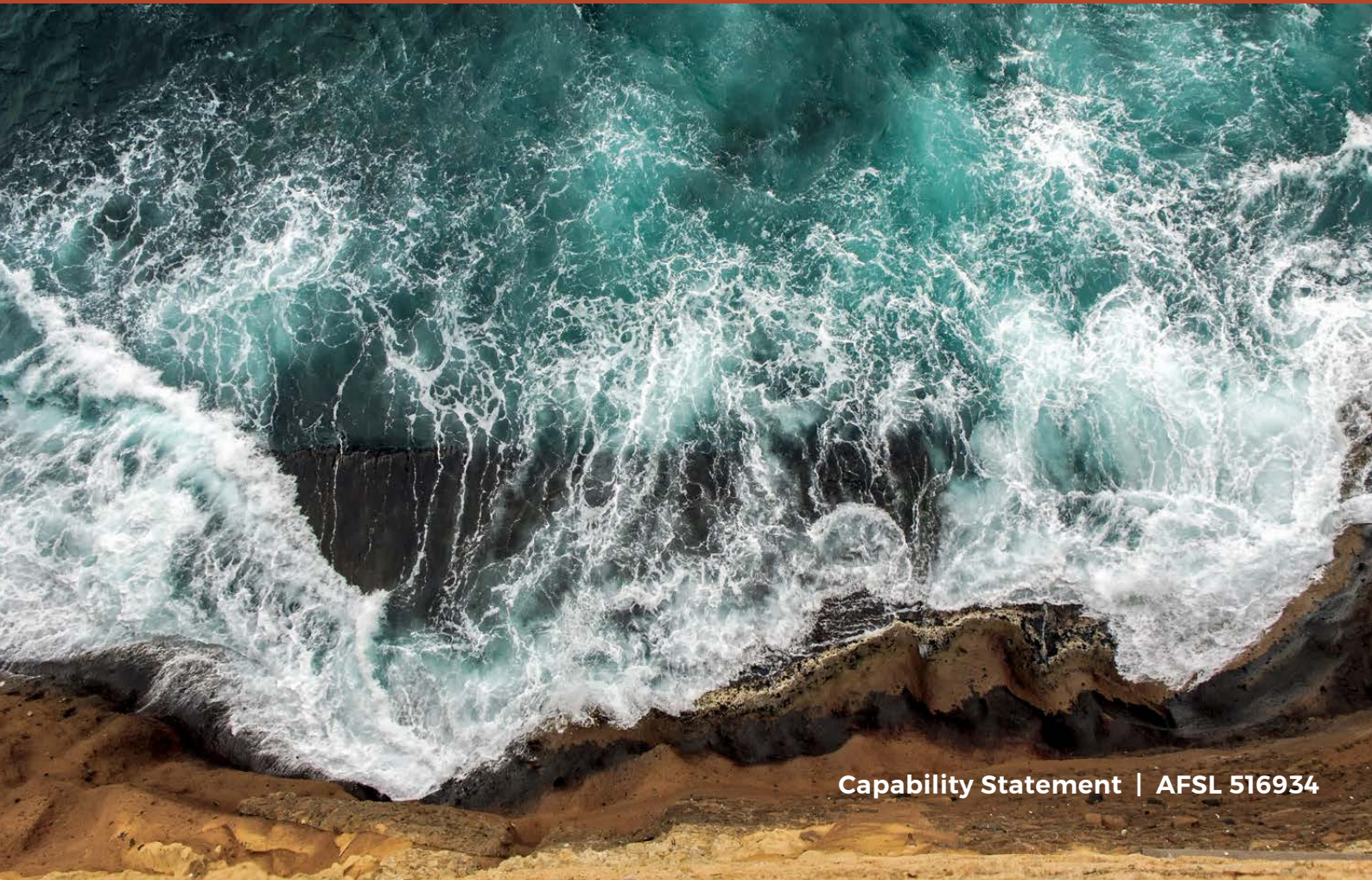




Protecting Australian Companies

Insurance | Risk | Safety | Claims



Capability Statement | AFSL 516934

About Barrack Broking

Barrack Broking is a boutique, Australian-owned insurance broker specialising in complex insurance placements and industry-based insurance programs.

2019
Founded

3
Offices

516934
AFSL

UNIBA Global
Network

Broker Co-op
Association

Founded in Sydney in 2019, we operate from offices in Sydney, Brisbane and Maroochydore, and hold an Australian Financial Services Licence (AFSL 516934).

We are staff-owned, with no aggregator or private equity overhead, and every client has direct access to a director or principal of the business.

Our services span four pillars: **Insurance**, **Risk**, **Safety** and **Claims Management**.

We are founding members of the Independent Broker Co-operative Limited, a network of independent Australian insurance brokers, and a member of UNIBA Partners, a global network of independent insurance brokers providing insurance solutions for global business.

What We Do

Our services are structured around four disciplines that work together to give clients a complete risk and insurance solution.



GENERAL INSURANCE BROKING

We act on your behalf in all dealings with the insurance market — translating our deep knowledge of your business into a proposal that sells your risk to underwriters, negotiating coverage and pricing, and structuring a sustainable, long-term relationship with your preferred insurer.

Our broking goes beyond procuring a policy; from the outset we develop an Insurance Program Strategy to ensure your current and future risks are understood and covered.



RISK CONSULTING

Through our network of Risk Consultants, we help you identify, analyse, evaluate and treat the risks that could prevent your business from achieving its goals. Drawing on ISO 31000 and practical experience across a range of industries and business sizes, we can arrange actionable frameworks — not just reports.

We work with businesses at every stage, from those building a risk management function for the first time through to larger organisations seeking specialist guidance.



SAFETY CONSULTING

Workers' Compensation is a legal obligation for most businesses, and a material risk to business continuity. Barrack works with a team of Workers' Compensation and safety consultants, who can help clients identify and manage OH&S risks, develop compliant systems, and implement practical programs that reduce the likelihood and severity of workplace incidents.



CLAIMS MANAGEMENT

The true value of an insurance program is revealed at claims time. We prepare clients before incidents occur, then advocate on their behalf throughout the claims process. Where claims are complex or disputed — involving policy conditions, liability questions, or coverage gaps — our team applies the technical expertise needed to achieve fair and timely outcomes.

Industry-Based Insurance Programs

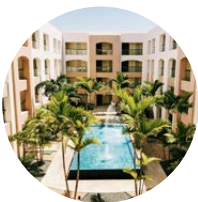
Our industry program model is one key element that differentiates Barrack Broking from generalist brokers.

In each sector we serve, we build specialist knowledge to better understand our clients’ business activities and risks. This specialist approach can include formal industry association connections, dedicated team members, tailored insurance wordings, benchmarking reports, claims trend analysis, and sector-specific risk guides and content.

The result is a compounding knowledge advantage. The more clients we serve in a sector, the better we understand its risk profile — and the better we can negotiate coverage terms, place hard-to-insure risks, and deliver insights that matter to that industry. We call this the flywheel effect.

ESTABLISHED INDUSTRY PROGRAMS

Each program is supported by a dedicated team member, a tailored proposal form, industry association membership, sector-specific risk guides, claims trend benchmarking, and — where available — negotiated policy wording enhancements. We also conduct events, education and training for our program sectors.



Accommodation



Childcare



Commercial Property



Disability Care



Food Manufacturing



Labour Hire



Professional Services



Manufacturing



Ski Lodges



Steel Frabricating

Complex Risks

Not all risks fit neatly into an industry-based program.

Some businesses operate at the intersection of multiple disciplines, carry unusual liability exposures, or face risks that standard market wordings weren't designed to cover.

Our complex risks capability is built on the same foundation as our industry programs — deep preparation, strong insurer relationships, and the ability to translate a client's business into a compelling market submission — but applied to risks that require bespoke structuring rather than a program approach.

Our experienced and professional team can assist with:

- **Unusual or hard-to-place exposures**

— operations, products or activities that fall outside standard underwriting appetite, or where capacity is limited

- **High-value or high-consequence assets**

— where a single loss event could be catastrophic to business continuity and the adequacy of the sum insured, the business interruption period, and the policy response all require careful design

- **Emerging or evolving risks**

— risks arising from new technology, new markets or rapid business growth



Who We Help

Barrack Broking is a boutique insurance broker specialising in complex risks and industry-based insurance programs. We work with mid-sized and large businesses, and membership groups.

Mid-sized and growing businesses



Barrack Broking helps mid-market businesses grow with confidence by designing strategies that cover your current risk and plan for future disruptions.

We design a Risk Management Program and Insurance Program Strategy aligned to your objectives, monitor exposure changes, consider practical risk mitigation, provide broad access to the insurance marketplace, and act as your claims advocate.

Industry associations and membership groups



We advise peak organisations, industry associations and franchise groups on insurance for the group and their members.

We collaborate with you to understand shared risk exposures, then design a program that harnesses the economies of scale created by your membership. Ongoing, we provide consolidated data insights, benchmarking content, and claims advocacy that leverages the collective scale of the group.

Large companies with complex risks



For larger organisations managing complex governance, regulatory and risk environments, we overlay a risk financing and insurance strategy that aligns with your business direction.

Directors and executive management have direct access to a Barrack principal, and our advice is practical — designed to integrate with existing risk management frameworks, not replace them.

Why Barrack Broking

Our mission is to be seen as an extension of your business by providing valued insurance and risk management solutions, as well as advice tailored to your needs.

WE SEEK TO UNDERSTAND

We have a sincere desire to understand your business — not just your insurance. We ask probing questions, listen carefully, and build our advice on a real understanding of how your business operates and what could go wrong.

PRACTICAL SOLUTIONS

Our advice contains strategies to minimise risk through practical measures, not just policies to transfer it. We measure and prioritise risk to focus on what is important, and design solutions you can actually implement.

WE PARTNER FOR YOUR SUCCESS

Your success is critical to ours. We implement advice alongside you, monitor your needs, and adapt as your business changes. As a principal-owned firm, every client has a director of the business as their primary point of contact.

LONG-TERM COMMITMENT

We are not a transactional broker. Our focus is on sustainable, long-term partnerships — structuring your insurance program strategically, advocating for you at claims time, and remaining engaged between renewals.

Barrack Broking

Contact us today for more information

1300 605 101

www.barrack.com.au

Sydney | Brisbane | Maroochydore